

GEOFFREY ALAN CLARK

Portland, OR • 503.951.5924 • geoff@clarktribe.com • geoffclark.pro • [linkedin.com/in/gclark82](https://www.linkedin.com/in/gclark82)

US Citizen • Active Secret Clearance • CompTIA Security+ (Active)

DIRECTOR OF IT / IT MANAGER / SOLUTIONS ARCHITECT

Senior IT leader with 17+ years building and running IT organizations across healthcare, financial services, federal, and managed-services environments. Track record of reporting to the CEO/C-suite, owning multi-million dollar budgets, and delivering measurable uptime, cost, and compliance gains across cloud, infrastructure, and end-user platforms. Strong combination of executive-level strategy and hands-on technical depth in cloud, security, and modern delivery practices.

LEADERSHIP & BUSINESS IMPACT

- Reported directly to **CEO/President** as Director of IT (Charleston ENT) and as Director of Operations & Architecture (Stasmayer).
 - Owned **\$4.3M annual IT department budget** at Palmetto Primary Care; **multi-million dollar P&L** at Stasmayer covering Network Admin, NOC, Professional Services, and Security Services teams.
 - Maintained a **98.7% client satisfaction rating** as Director of Operations at Stasmayer; led the support function across all managed clients.
 - Managed teams up to **20+ IT staff with multiple direct reports**; led federal migration teams of up to 12 engineers across multi-month Agile cycles.
 - Drove enterprise outcomes: **80% → 97% uptime** at Palmetto, **99.9% uptime** at Heritage Trust, **40% deployment-time reduction** at Flex Dental, **25%+ carrier cost reduction** at Charleston ENT.
-

CORE COMPETENCIES

Leadership: IT Strategy & Roadmap • Multi-Team Leadership • Direct Reports & Skip-Levels • Vendor & Contract Management • \$4M+ Budget Ownership • Stakeholder Communication • Hiring & Mentoring • Cross-Functional Program Leadership

IT Service Management: ITIL-Aligned Service Delivery • Incident / Problem / Change Management • SLA & KPI Management • Service Desk Operations • CAB / Major Incident Reviews • CMDB & Service Catalog

Compliance & Security: HIPAA • DoD / Federal Compliance • Audit Remediation • Disaster Recovery / BCP • SIEM Operations • Identity & Access Management • Risk Management

Cloud & Infrastructure: AWS • Microsoft Azure • GCP • Microsoft 365 / Entra ID • VMware vSphere / ESXi • Hyper-V • Cisco UCS • Active Directory • SD-WAN • Cisco / Meraki Networking

Delivery & Modernization: Cloud Migrations • Kubernetes (EKS / AKS / GKE) • CI/CD Pipelines • DevSecOps • Infrastructure-as-Code • Agile / Scrum • Site / Office Migrations

Data & Apps: MS SQL Server • MySQL • PostgreSQL • Identity Engineering • Active Directory / Group Policy

PROFESSIONAL EXPERIENCE

Stasmayer, Incorporated — Director of Operations & Architecture *(formal title: Chief Operating Officer / Principal of Enterprise Architecture)*

North Charleston, SC • Dec 2019 – Oct 2020 • Full-Time

Reported to CEO. Owned all organizational operations including Network Administration, NOC, Professional Services, and Security Services teams.

- Maintained **98.7% client approval rating** while running the support organization across all managed clients.
- Designed and delivered **dozens of IaaS cloud migrations** (on-premise → Azure) for managed clients.
- Implemented enterprise security across the client base: **Microsoft 365 ATP, DLP, MFA, encryption**, and Meraki firewall standardization.
- Engineered **Kubernetes CI/CD pipeline (Azure AKS + Azure DevOps)** improving developer productivity 25% and reducing rollbacks 60%.
- Standardized endpoint deployment via system imaging — reducing internal labor cost up to **75%**; standardized Cisco ASA deployments cutting time per device 33%.
- Built Python/Perl reporting platform integrating internal APIs and databases to give Leadership a weekly health dashboard.

Heritage Trust Federal Credit Union — Manager of Network Infrastructure

Summerville, SC • Sep 2018 – Nov 2019 • Full-Time

Reported to VP of IT. Managed Network Administrators, Field Services / Service Desk Technicians, and Help Desk Analysts.

- Architected **active-active dual-datacenter** environment (production + colocation) with redundant WAN, voice, switching, and ASA pairs.
- Migrated production from legacy Dell to **VMware ESX 6.7 on Cisco UCS C-Series**.
- Spearheaded **GCP Kubernetes CI/CD pipeline (GKE + Cloud Build)** — **99.9% uptime** with zero-downtime deployments.
- Remediated prior audit findings by deploying **DefenseStorm SIEM**, HyTrust virtualization encryption, and McAfee Drive Encryption.
- Reduced enterprise mobile spend **33%** annually through device + plan rationalization and modernized endpoint baseline (Windows 10 LTSC + Office 2019 + GPO-driven app delivery).

Charleston ENT & Allergy — Director of Information Technology

Charleston, SC • Sep 2015 – Sep 2018 • Full-Time

Reported directly to CEO. Owned all IT operational, strategic, infrastructure, purchasing, and support decisions for physicians, executives, and clinical staff.

- Centralized infrastructure into a single data center, simplifying support model and improving resilience.
- Implemented **SD-WAN with multi-carrier redundancy** for clinical-uptime continuity during carrier outages.

- **Tripled network bandwidth** while cutting carrier cost **>25% annually** via fiber redesign.
- Standardized end-user platform with enterprise-wide Windows 10 rollout and modernized application delivery.
- Led integration of EMR / practice-management systems across acquired practices into the standardized internal stack.

Palmetto Primary Care Physicians — IT Manager (2014–2015) / Senior Systems Administrator (2012–2014)

North Charleston, SC • May 2012 – Sep 2015 • Full-Time

Reported to CIO. Managed **\$4.3M annual department budget**, 20+ IT staff, 3 direct reports across IT Support, Field Services, Security & Compliance, Procurement, Vendor Relations, and Customer Service.

- Increased IT infrastructure availability from **80% to 97%** in 24/7/365 healthcare environment.
- Built IT Support Services and Field Services teams to support a true 24/7/365 clinical operation.
- Established the **IT Procurement function** including inventory, asset tracking, and on/off-boarding processes.
- Stood up an **SLA-driven ticketing operation** on SolarWinds Web Help Desk with defined response/resolution targets.
- Led company-wide **HIPAA encryption initiative** across all endpoints.
- Virtualized **99% of IT infrastructure** on VMware ESX.
- Standardized hardware/software procurement and 600+ unit hardware refresh on Dell + Lenovo.

Department of Health Agency (via ECS Federal) — Chief Engineer / Site Implementation Technical Lead

North Charleston, SC • Oct 2020 – Nov 2021 • Federal Contract

- Led migration of **14,000 workstations and 2,500 printers** across federal sites at a **98% success rate**.
- Managed teams of up to **12 engineers** in Agile/Scrum cycles spanning 3–5 month migration windows.
- Liaison between site leadership, federal program leadership, and field staff — owning expectations, risks, and outcomes.
- Authored PowerShell, VB.NET, and VBA automation that materially reduced manual provisioning time per workstation.

Core4ce — DevSecOps Engineer (Federal)

Remote • Oct 2023 – Apr 2025 • Federal Contract

- Implemented and hardened DevSecOps pipelines for **DoD systems**, integrating security gates into the SDLC.
- Deployed and managed **Kubernetes** clusters across multiple environments for cleared workloads.
- Led incident response actions for security threats; embedded security controls early through cross-functional collaboration with engineering and government leadership.

Flex Dental Solutions — DevOps Engineer / QA Lead

Remote • Nov 2021 – Jul 2023 • Full-Time

- Architected AWS migration to **EKS**, achieving **40% reduction in deployment times** and **30% infrastructure cost savings**.
- Built CI/CD automation (AWS CodePipeline + Bitbucket + Docker) and automated testing framework (Node.js, TypeScript, Puppeteer, Playwright).
- Reduced new-developer environment setup from **3–5 days to ~4 hours** via custom imaging.
- Led the QA function and reported to the Software Development Manager.

Earlier Experience — Network/Systems Leadership & Federal Support (2006–2012)

Atlas Technologies (Federal contract) — Network/Systems & SharePoint Admin (2009–2011) — Supported US Navy / SPAWAR Charleston with VMware clusters, MOSS 2007, and DR design. **CLAGE Solutions, LLC** — Founder (2009–2012) — Built and ran an IT services firm serving 3,000+ Charleston-area clients with 3 employees. **Medical University of SC Physicians** — Systems Engineer (2009) — P2V consolidation, PowerShell automation across 10,000+ devices. **Big Red, Inc.** — Network Administrator (2008–2009). **Arkla Taylor, Inc.** — Network Administrator (2007–2008). **U.S. Support Co. (Sprint/Embarq)** — Technical Support Engineer / Trainer (2006–2007) — 82%+ first-call resolution; trained 30+ technicians.

CONCURRENT CONSULTING

Clark & Burke LLC — *Founder & Principal Engineer* — Feb 2024 – Present (part-time) Independent software / AI consultancy (formerly ClarkTribeGames, LLC; merged Feb 2024). Operated alongside W2/contract work; **available immediately for full-time leadership roles**.

Provecta, LLC — *Solutions Architect (Advisory)* — Nov 2023 – Oct 2025 (part-time) Trusted advisor to engineering teams and leadership on cloud architecture, modernization, and vendor strategy.

EDUCATION

Bachelor of Science, Computer Information Systems — Louisiana Tech University, Ruston, LA — 2007

CERTIFICATIONS

Certification	Issuer	Status
CompTIA Security+	CompTIA	Active — Exp. May 2027